



Mergers, Acquisitions & other options for finality

Wednesday 17 April 2024, 10:30 to 17:30

Overview

This session is constructed to appeal to a range of involved personnel and interested parties who wish to gain an end to end overview of Mergers & Acquisitions. The content is designed to be of value to those with any involvement in the buying or selling of a portfolio or looking for economic finality through other solutions.

Learning Outcomes

By the end of the session the delegates will have:

- Received a comprehensive picture of the key processes at work in deciding upon and then executing a process for finality
- Explored the key processes required by both sides within a typical sale which needs to be analysed
- Considered the choice of whether to dispose of a portfolio and if so how

This training event will contain a number of relevant case studies for delegates to test their understanding. Through interaction with the experienced senior speakers drawn from the industry, it will provide a vital insight and valuable perspectives on this specialist area.

All workshop trainers have many years' practical experience in their professional fields, and their real-life practical responses to some of the workshop's do's and don'ts will help every delegate. Biographies can be found on the event page of our website.

Venue

America Square
Conference Centre
1 America Square
London EC3N 2LB

Cost

MEMBERS £299 Incl. VAT / non-members £395 Incl. VAT.
Cancellations can be agreed up to 7 days prior to the event only; please refer to the IRLA Cancellation & Refund policy.

- 10:15** Registration and refreshments
- 10:30** Welcome and Agenda, **Liam Bedford, IRLA Director**
- 10:45** Introduction to Legacy Transactions, **Kevin Gill, Ernst & Young LLP**
- 11:15** The Reinsurance Solutions, **Efe Tokmen, Guy Carpenter**
- 11:45** Legal perspectives: insurance business transfers, M&A or reinsurance? **Matthew Foster, Norton Rose Fulbright LLP**
- 12:15** What the regulator wants to see in Part VII's, **Christopher Clarke, Milliman**
- 12:45** Buffet lunch: Session networking
- 13:15** Valuations & due diligence considerations, **James Bolton, Quest Consulting**
- 14:00** Case Study 1: Due diligence and valuation considerations, **Mediated by Suhrid Joshi & Harold Wyber, Ernst & Young LLP**
- 14:45** Perspectives from the "sell" & "buy" side, **"Sell" side, Victor Nelligan, AON & Phil Bulgin, Zurich LM, "Buy" side, James Bolton, Quest Consulting & Nicola Gaisford, RiverStone**
- 15:45** Relevant legal issues in the key areas of a deal, **Bob Haken, HFW**
- 16:15** Refreshment break
- 16:30** Financing the "buy"; assessing the "sell", **Joe Pearce, Barclays**
- 17:00** Case Study 2: Reviewing offer letters from buyers, **Kevin Gill, Ernst & Young LLP and Victor Nelligan, AON**
- 17:30** Feedback and close **Liam Bedford**

Book online registrations@irla-international.com



Up to 6 hours CPD

Delegates participating in this IRLA training event can claim up to 6 CPD hour towards their CPD.